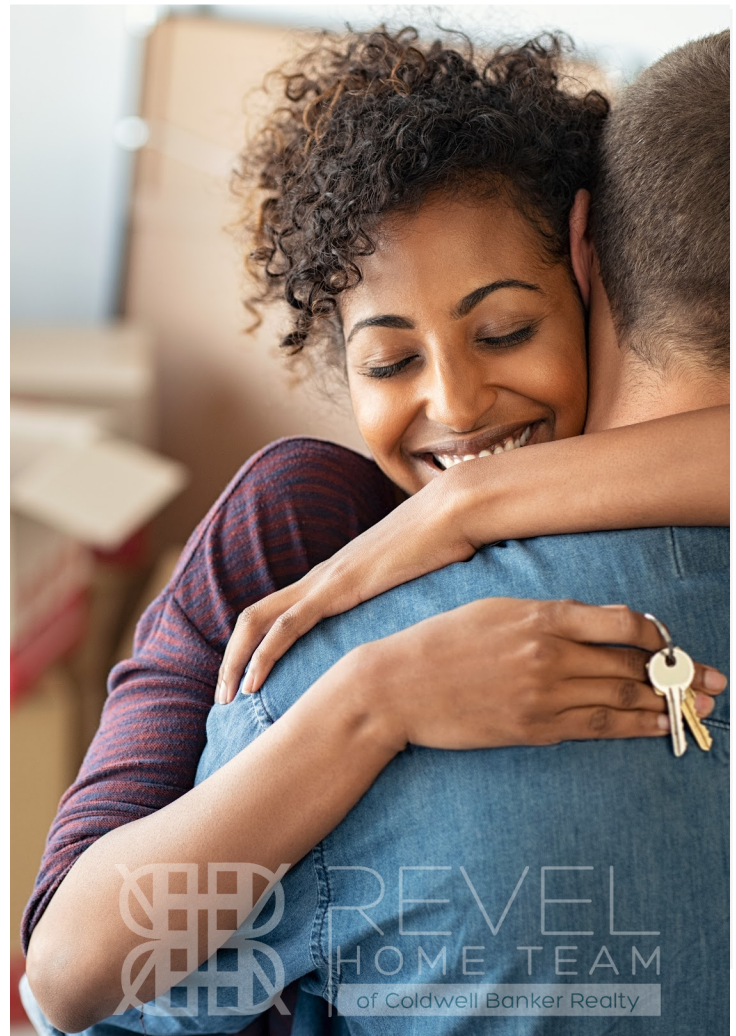


JANUARY 2023

SECRETS TO BUYING IN 2023

The 2023 market climate continues to balance with inventory remaining low and interest rates hovering around 6-7%. For you that means, lingering competition for desirable homes but more incentives from sellers than we've seen in recent years. This year, you'll enjoy more time to view properties and strategize offer terms, without the rush of looming deadlines and dozens of competing offers.

The *Revel Home Team* typically recommends communicating with an agent 2-3 months before you want to move to get your bearings and interview professionals that have the knowledge and resources to help you accomplish your goal. Limited inventory means time is still our friend in 2023 to avoid desperate "against the clock" negotiations that could cost you more money. Consider our 4 secrets to help you move forward comfortably and confidently with your home decisions. For your **custom buyer's portal + starter kit**, contact at www.RevelHomeTeam.com



1. Thoroughly Vet your Lender
Examine online reviews, ask for a fee estimate and go the extra mile for a **pre-underwritten approval**.
2. Get **Home Inspections** from licensed inspectors. They offer unbiased opinions of property condition including appliances and safety concerns to help you negotiate costly repairs.
3. In today's balancing market, adding a **Home Warranty** may be a reasonable request to cover the "What if's" of the property.
4. Ask the Seller for their **Title Certificate**, this may save you up to 60% on a re-issue rate.